

Newsletter December 2022 - Warm Wishes for a Merry December



Dear Customers,

My 9-year-old daughter asked me to build a boat with some cardboard left in our garage. She grabbed a large rectangular piece, and said to me: "This will be my dashboard". The proud father took a chair, sat close to the construction site, and waited. The steering wheel was the first element she drew. Knowing she had a specialist at her disposal, soon she started to ask questions.

"Do boats use miles per hour, daddy?"

"Sure they use it... they can also use knots.... but miles per hour is fine..."

And soon I got to explain to her why depth, wind, and other indicators were important to be on her dashboard. That's when I realized I was just doing something I do every day for my customers, with the same love and passion: trying to translate complex technical language into simple concepts, any person can understand.

As the year comes to a close, I want to take a moment to thank you for your business and loyalty. We are grateful to have you as our valued customers and we hope to continue serving you in the coming year.

As we look back on the past year, we are proud of the progress we have made and the challenges we have overcome. We have introduced new products and

We are excited to see what the future holds and we are committed to continuing to provide the highest quality products and services to our customers. We look forward to working with you in the coming year and to helping you achieve your goals and objectives.

If the opportunity comes, I will share with you the final pictures of Captain Lisa's cardboard boat project. (will it float?)

Wishing you and your family a happy and successful new year,

Luiz and
Böning USA Team

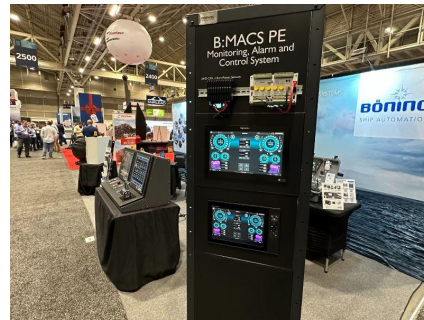


**Workboat Show 2022 -
Thank you for stopping by**



We would like to thank all who took the time to visit our booth at the Workboat Show 2022, in New Orleans. Your support and interest in our products and services mean a great deal to us, and we were thrilled to have the opportunity to connect with so many of you in person.

We hope that you found the show to be a valuable and informative experience and that you had the chance to learn more about our latest offerings and innovations. We are always eager to hear your feedback and suggestions, so please don't hesitate to reach out if you have any thoughts or ideas you'd like to share.



Bridge Integration for reverse osmosis watermaker solution



"What does bridge integration mean to you?"

Ship automation solutions are all about safety and peace of mind at their core. Passengers and crew are safer when the captain and crew have operational access to all critical ship systems data from a single information console on the bridge."

Click the link below to read the article from FCI Watermakers about bridge integration and innovation.

[Click to open the FCI Watermaker article](#)

Reference project: Motor Yacht Lazzara LSX 67



The motor yacht Lazzara LSX 67 is produced by the brand Lazzara since 2020. Lazzara LSX 67 is a 20.40 meters enclosed hardtop yacht with 4 guest cabins and can reach up to 42 knots. We are proud to have designed a custom monitoring system for this impressive yachts.

We would like to thank the Lazzara Team for the partnership.



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Contact: +1 (561) 372-9894 - info@boening-usa.com
3100 NW Boca Raton Blvd., Suite 409, Boca Raton - FL 33431 - USA

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